



## April Membership Meeting

**Thursday, April 12th**

Hosted by:

**Bobby Layman Chevrolet**

3900 W. Broad Street  
Columbus, OH 43228

**Networking and Dinner: 6 - 7 pm**

**Program: 7 - 8 pm**

Bobby Layman Chevrolet will have THE special cars, trucks and work vehicles you WANT to see open and available for your inspection and maybe driving...

Natalie Moore, with Home Savings Bank, will share about the ease of financing a renovation project. Natalie will provide helpful information about financing

## New Member Applications

### **Columbus Granite**

Ernie Kirk  
614.771.3733  
2276 Westbrooke Dr.,  
Columbus 43228  
columbusgranite.com

### **Daso Custom Cabinetry**

Jeff Daso  
614.309.3622  
13 S High St,  
Dublin, 43017  
dasocustomcabinetry.com

### **Marvin Windows and Doors**

options, what remodelers and consumers should know as the process evolves, and what's to come in 2018.

Bring a Prospective Member with you as our guest to experience NARI. There is strength in numbers. Help us to help you!

**Register Today**

# ***2018 Fall Home Improvement Tour***

**Sept. 15 & 16**

Save the Date for the NARI Fall Tour! The deadline to enter a home Fall Tour is June 1, 2018. Our Fall 2017 Tour had over 2500 visits, and was one of the most successful tours yet! Don't miss out participating this year - enter your project today!

Click [here](#) to download the Fall Entry Packet. Deadline to submit a project is June 1st.

**Details & Registration Here**

Tim Critton  
419.601.8669  
37 Rosewood Ct,  
Bowling Green, 43402  
marvin.com

**Sub-Zero Group, Inc.**  
Carrie Perkins  
608.335.8962  
4717 Hammersley Rd,  
Madison, WI 53711  
subzero-wolf.com

**March Meeting Recap**



**THANK YOU** to Top Advantage Surfaces for sponsoring the March Membership Meeting, and to Mick Frank for presenting the educational topic!

So much hard work goes

# Mark Your Calendar: 2018 GOLF OUTING

*Friday, August 17, at Cooks Creek Golf Club*

Join us for a day on the golf course with fellow members and friends! Ticket includes golf, cart, dinner, snack bag, two beverage tickets, dogs at the turn, door prizes and awards. Event details and registration are on the NARI website [here](#). Deadline to register is August 3rd.



## **SPONSORSHIPS AVAILABLE**

Click [here](#) for a listing of available sponsorship opportunities. If you have any questions or would like to secure a sponsorship, please contact the NARI office at 614-895-3080.

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**The Cabinet Shop receives  
Top Sales Award  
for the fourth consecutive year!**

into preparing for these events and our thanks to Dana Jackson, pictured at top on the right, for all her efforts! Also thanks to Linda Manket and Jen Cleary of Premium Hardware for volunteering as greeters at NARI's registration table. (Jen is pictured with Dana above) It takes a Village - thanks everyone!

**Save These  
Dates**

**April 12, 2018**

Membership Meeting

[Register Here](#)

**May 5 & 6, 2018**

NARI Spring Home  
Improvement Tour

**May 17, 2018**

Membership Meeting  
Frog Hauling at Sunny 95  
Park  
6 - 8 pm

**June 21, 2018**

Membership Meeting  
Peabody Landscape Grp  
6 - 8 pm



The Cabinet Shop, Inc. was awarded Medallion Cabinetry’s prestigious “Top Sales Award” for outstanding sales and service for 2017. Spencer Lappin of the Lappin Group was on hand to present the award to the Cabinet Shop. Owner Hans Jurawitz, ckd. thanked his staff for their dedication and credited his loyal customers for making the award possible for a fourth consecutive year.

**August 17, 2018**  
 Golf Outing  
 Cooks Creek Golf Club

**September 27, 2018**  
 Note: 4th Thursday  
 Membership Meeting  
 Mont Granite  
 6 - 8 pm

**October 18, 2018**  
 Membership Meeting  
 Hamilton Parker  
 6 - 8 pm

**November 15, 2018**  
 Membership Meeting  
 Ferguson Bath, Kitchen &  
 Lighting Gallery  
 6 - 8 pm



## FREE WEBINAR

**Friday, April 13, 11:00 AM-12:00 PM**

### How Does Your Remodeling Company Compare?

*Compare your company's performance with over 200 other successful remodeling companies across the country*

**Bring a Prospective Member to our monthly Membership Meetings!** It is free for guests to attend one time, and a great way for them to experience NARI!

[Event Registration](#)

[News & Updates](#)

In this FREE Webinar, **Victoria Downing** will cover best practices in sales and marketing, people management, strategic planning and more.

Victoria will review real Case Studies culled from award-winning companies from across the United States and Canada.

Learn what the top performers do differently and how they drive their outstanding results.

Discover how these savvy business owners develop a plan and bring it to life.

Identify what the bottom performers neglect to do, leaving them vulnerable to the ups and downs of the marketplace.

Recognize the gaps in your company's operations and create a plan to increase your company's performance.

Click [here](#) to reserve your seat.

[Calendar of Events](#)





[Past Newsletters](#)

[Member Benefits](#)

## Social Media

***NARI Members, please consider FOLLOWING us on Social Media. Like, comment and share on Facebook and Instagram. If your company does not have a Houzz page of your own, you may want to consider. Visit our page and give us a great review! Thanks.***



-  Facebook
-  Houzz
-  Instagram
-  NARI Website

**Remember to Send ACE Surveys to your Clients!**

Consumer referrals are the strongest form of leads for remodeling contractors. NARI members must receive 5 positive consumer surveys by October 31, 2018 to receive a 2018 ACE Award.

Email this survey link to your clients: <https://www.trustnari.org/ace-client-satisfaction-survey/>

Get started early and you will be ahead of the game!



2017 CotY Awards are behind us, but it is never too early to prepare for the 2018 Awards. Take before, during and after photos. **Deadline October 1, 2018.**

## 2018 Corporate Sponsors





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