



Your Resource For Trusted
Remodeling Professionals!
614.895.3080



Click to find a Member...

ABOUT NARI MEDIA RESOURCES NARI SPONSORS INFO/ABOUT/US/ORG PAYMENT CENTER 614-895-1000



HOME
Welcome!

CONSUMERS
and homeowners

INDUSTRY
Professionals

CONTACT US
NARI Central Ohio

JOIN NARI

The Remodelers Connection - April 2015

In This Issue:

- * [April Membership Meeting](#)
- * [President's Message](#)
- * [Thank you, Carr Supply](#)
- * [New Member Applications](#)
- * [Home Improvement Showcase](#)
- * [NARI 30th Anniversary](#)
- * [NEW! Plumb & Square Award](#)
- * [Upcoming Lead Recertification](#)
- * [Workers Comp: Need-to-Know](#)
- * ['Houzz' Your Houzz Profile?](#)
- * [NARI University](#)

Website Quick Links

[General Meeting Registration](#)

[Fall Home Improvement Showcase](#)

[Lead Classes & Events](#)

National Director of Business Development Flying in to Share **Sales Tips**

The tools and techniques Mick Frank, director of Business Development of Cambria, can be applied to any part of your business.

Tips from this fast pace presentation, "How to Sell Value in a Tough Market" will help build value-added skills that you can put to use right away and make your company stand out.

Bring your sales team to the exclusive Board Room at the Schottenstein Center for an array of amazing food, networking and the hear Mick. If available, attendees may tour the OSU men's basketball locker room, so be sure to come early.

Registrants will be emailed a **FREE** parking pass for The Schott.

April Membership Meeting

The Board Room @ The Schottenstein Center
555 Borror Dr., Columbus 43210

Wednesday, April 29 from 5:30-8:00 pm.

Please note this change in date and time.

RSVP by April 24 [online](#)
or call the office, 614-895-3080.

Hosted by:

Plumb & Square Award



"Houzz"
your Houzz.com profile?
Have you used your NARI
badge on your profile yet?
Follow NARI - we're
following you and sharing
your projects with the
public, people looking for
remodelers who are
qualified, trusted, and
approved.



Find out about upcoming
Discussion groups,
webinars, and certification
classes from NARI
National [here](#). Keep up on
your CEU credits, become
a certified remodeling
professional, and get to
know your industry better.



Our President's Message

Fellow Members,

Let me begin by thanking Carr Supply for hosting the March Membership Meeting in their amazing showroom – I'm sure many of you enjoyed eating chocolate fondue out of a bathtub. Nor will anyone soon forget the American Standard videos proclaiming, "It's clean!" These meetings are an integral part of the NARI community and its commitment to education, and I hope to see more of you in the coming months.

In a few weeks we will have our Spring Home Improvement Showcase, April 25-26, when NARI consumers open their doors to the public to show off the work of our contractors. Participating in these Tours – Spring and Fall, and promoting them to the public, serves the interests of all NARI members, helping to educate people about the importance of selecting a good contractor and quality materials. Please take some time to thank each of our Tour sponsors because without them it would not be the event it has come to be! Gold sponsor: Cellar Lumber, Silver sponsor: APCO, Bronze sponsors: Ferguson Bath, Kitchen & Lighting Gallery and Hamilton Parker Co., and Supporting sponsor: Premium Hardware.

Contractors – it's time already to get started on the Fall Tour registration. Talk to your homeowners and get your paperwork in. The early-bird deadline is June 1.



SAVE THE DATE

Saturday, June 20, 2015

NARI's 30th Anniversary Celebration is an event for the entire family, from 1:00-4:00 PM. More details soon!



Update on House Bill 77 – Statewide Contractor Registration. Your legislative committee and staff have been watching this bill for a number of weeks, talking with our members to get their opinions and watching out for your best interests. The bill has now had three hearings and remains in committee probably working on some adjustments to the bill. In essence, we as an association support registration/licensing as long as it is fair and equitable for both the consumer and the contractor. Our goal is to eliminate the fly-by-night operators and make the playing field level. We are working hard to pull together ideas which could bring this result. Your comments and your communication with your state rep is always a help. We will keep you posted.

Mark your calendars for a great family event to celebrate NARI of Central Ohio's 30th Anniversary on Saturday, June 20th from 1 to 4 p.m. Watch for more details in the coming weeks.

Remember - PARTICIPATION OPENS DOORS!

Bill Maibach

President - NARI of Central Ohio

President - Custom Home Works

614-423-4096 – customhw2003@gmail.com



THANK YOU, CARR SUPPLY!
The March Membership Meeting at Carr
Supply was a blast! Beautiful showroom!



NEW MEMBER APPLICATIONS

AEP Ohio

850 Tech Center Dr.

Gahanna, OH 43230

614-883-7887

Contact: David Tabata

dwtabata@aep.com

Boxland Media, LLC

3766 Hunting Ln.

Columbus, OH 43230

614-271-9726

Contact: Jessica Entis

jessica@boxlandmedia.com

Cardinal Building Supply

1000-B Edgehill Rd.

Grandview Heights, OH 43212

614-706-4499

Contact: Mark Gundling

mgundling@cardinalbuildingsupply.com

Payne & Brown Insurance

35 S. Columbus St.

Sunbury, OH 43074

740-965-4472

Contact: Adam Augspurger

adam@paynebrown.com

NARI Spring 2015 Home Improvement Showcase

Thank you to our fantastic sponsors!



GOLD SPONSOR



Architectural Products Company

SILVER SPONSOR

BRONZE SPONSOR



BRONZE SPONSOR

SUPPORTING SPONSOR - [Premium Hardware](#)



2015 NARI Fall Home Improvement Showcase

A Tour of Central Ohio's Finest Remodeled Homes

Presented by **NARI of Central Ohio**

Saturday, October 3, 10 a.m. to 5 p.m.

& Sunday, October 4, Noon to 5 p.m.

Last Date to Enter July 1, 2015 (no exceptions)

Cost:

First entry	\$1,000	By June 1	Early deadline
First entry	\$1,200	By July 1	Final deadline
Additional entries	\$850	By June 1	Early deadline
Additional entries	\$950	By July 1	Final deadline

Must be a NARI member to participate.

Select a project, speak with the homeowner, and call
the NARI office for additional details - (614) 895-3080

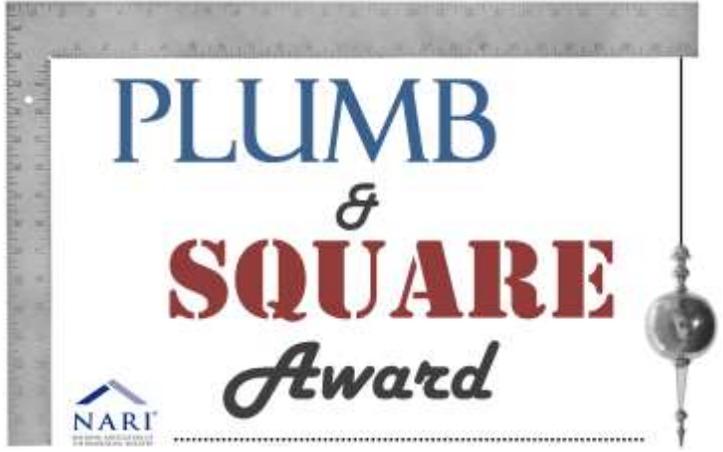
*Contractors believe this is an excellent
marking opportunity that produces
Quality Leads!*



*2015 Fall Sponsorship Opportunities
Available*

We thank our
2015 Spring Tour
GOLD SPONSOR:





**PLUMB
&
SQUARE
Award**



Introducing the Plumb & Square Award

The plumb is upright; the plumb is exact. It will not be swayed from finding the straight path.

The square is even; the square is right. To be squared means that everything is in its proper place.

These universal tools, used to build everything from the pyramids to the backyard playhouse, have come to define the character of an individual. The 'square' dealer is honest and straightforward, and the man who plumbs the depths will find the truth.

The Plumb & Square Award is a peer-to-peer recognition that highlights individuals who have gone above and beyond their work with another NARI member.

Fill out your Plumb & Square recommendation [here](#).

DON'T MISS YOUR LEAD RECERTIFICATION DEADLINE!

The five-year deadline for those who first completed their lead certification arrives this month! If you haven't completed your four-hour lead recertification yet, there are still a few classes available. If you miss your deadline, you will have to complete the eight-hour certification all over again. Upcoming dates are:

[Monday, April 6, 2015 - 8:00 am to 12:00 pm](#)

[Tuesday, April 7, 2015 - 8:00 am to 12:00 pm](#)

[Thursday, April 9, 2015 - 8:00 am to 12:00 pm](#)

[Friday, May 1, 2015 - 8:00 am to 12:00 pm](#)

[Monday, May 4, 2015 - 8:00 am to 12:00 pm](#)

[Tuesday, May 5, 2015 - 8:00 am to 12:00 pm](#)

Register online [here](#) or call the NARI office at 614-895-3080.

***2015 CareWorksComp Workers'
Compensation and Safety Seminar***

Tuesday, May 19

8:00 AM - 1:00 PM

Bridgewater Banquet & Conference Center

10561 Sawmill Parkway

Powell, OH 46035

This seminar will address the BWC transition to a prospective premium payment system impacting all Ohio employers, timelines, lowering claim costs, hearings, incentive programs, unemployment cost control strategies and safety requirements. These seminars fulfill the BWC group two-hour safety training requirement for policy year 2014 group-rated and group retrospective employers with a claim in 2013. There is a \$40 fee to attend. Continental breakfast and snack will be provided. Claims administrators, safety coordinators, financial officers, payroll and human resources administrators, and supervisors are encouraged to attend.

Email sarah.crouthamel@careworkscomp.com, or call 800-837-3200 ext. 57245.

